



Davor Fabčić

Managing Director and Partner, Mercuri International Slovenia

Davor has been with Mercuri International since 1998

CONSULTANT ROLE, DELIVERY AND DESIGN CAPABILITY

In this role, Davor also has responsibility for sales and delivery of result and implementation oriented projects for bigger clients. He successfully developed solutions for customers mainly in industry, ICT, finance and service sectors and performed client work on leadership, sales management and sales. His special expertise is in the field of Sales Performance Consulting and Sales Transformation.

CONSULTANT INTERNATIONAL CAPABILITY

Davor has been involved as a project manager and consultant in work with many international clients across Europe on leadership, sales management and sales areas.

CONSULTANT BACKGROUND INFORMATION

Before joining Mercuri International he worked for 9 years as a sales manager in two companies dealing with IT and office equipment.

CONSULTANT BACKGROUND INFORMATION

Davor has finished BA degree in Economics, University of Ljubljana. He speaks fluent English, Croatian and Serbian. He has two children and resides with them near Ljubljana, runs marathons and enjoys windsurfing.